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November 17, 2014

Arizona Corporation Commission 1200 West Washington Phoenix, AZ 85007 Docket E-00000XX-13-0214

Dear Chairman Stump and Commissioners:

Arizona Corporation Commission DOCKETED

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**DOCKETED BY** 

My name is Cory Schneider, and I am the CEO of Lighting Unlimited (LUI). I am writing as an Arizona Public Service (APS) customer; both professionally and personally.

I strongly urge you to oppose reopening or revising the Arizona Energy Efficiency Standards. These standards have been proven to lower customer's utility bills and help to make Arizona an affordable place to live and do business. Most importantly, these standards are helping the environment by lowering power demands and creating new jobs.

As a result of LUI's involvement in the APS rebate program, we have created 15 new jobs in the last two years! Our company has grown from 12 employees to 27. This increase is based significantly on the rebate program and revenues from it. If the programs were to close we can foresee losing many of these newly created jobs.

APS is concerned that the Energy Efficient Standards are not cost effective. However, in 2013 alone, LUI saved APS's customers 1,621,406 kWh in annual power consumption through energy efficient lighting upgrades (source APS Solutions for Business). That is the equivalent of saving CO<sub>2</sub> emissions for 1,200,905lbs of coal burned; or removing the annual greenhouse gas emissions from 235 cars! Our customers report saving energy and lowering their utility bills, along with improved lighting.

We are just one company of many that these programs are helping. According to the Arizona Republic's November 15, 2014 article, 448 small businesses applied for rebates from lighting to equipment. We are out there saving energy and creating jobs: why would you take this away? It is working!

I am confident you will do the right thing for Arizona and our state's econorgie development. Please continue to support the Energy Efficient Standards adopted 2010.

Thank you,

Conv.schneider

CEO, Lighting Unlimited

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